

Restructuring and reorganization management (effecton Consulting GmbH)

Changes to framework conditions can lead to prolonged periods of high unprofitability in production plants or production areas in the worst case. Such changing framework conditions include for example:

- Alterations in the order structure (e.g. lack of follow-up orders)
- Deficiencies in the planning and/or poor execution of new contracts
- Strategic realignment of the company (e.g. relocation of the scope of work abroad) or
- Poor infrastructure (e.g. areas that are too small or obsolete, unsuitable buildings)

Nevertheless, existing supply contracts and obligations must be fulfilled for the relevant client as otherwise the economic damage will increase many times over. The structural and process organization in these areas follow structures which often have developed over many years and have worked successfully in the past.

In such deficient phases of the affected production areas, an increased turnover of qualified personnel and managers is witnessed which makes the whole situation much worse.

These deficient production areas must then be brought back into profitability as fast as possible. In doing so, obligations under existing work contracts must be taken into consideration.

Such restructuring and reorganization measures can be carried out by effecton Consulting GmbH for its clients. Here we can also already look back on many successfully completed reference projects.